



Company Profile

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'We understand that all successful projects are founded on the people responsible for the project.'

Joseph Di Girolamo Founder & Managing Director

Introduction

Next Constructions is a forward thinking, energetic and dynamic construction company. We deliver fitout, refurbishment and construction projects. Our philosophy is that all successful projects are founded on the people responsible for the project and we understand the importance of resourcing each project to suit our client's individual needs. Next Constructions is aligned with all project stakeholders through open communication to ensure we add value and exceed our client's expectations.

Founder & Managing Director - Joseph Di Girolamo

Joseph Di Girolamo has over 15 years experience in the construction and property industry, graduating with a Bachelor of Building, Construction Management degree from the University of Technology, Sydney. Joseph has previously worked with St Hilliers Contracting, Built and Cerno Management gaining valuable experience in Construction Management, Project Management and Development Management. Joseph's focus is on clients, the business team and the future development of the company.



‘It is critical for successful organisations to have a clear vision of where they are going.’

Vision

Next Constructions believes that it is critical for successful organisations to have a clear vision of where they are going. We aim to be considered a benchmark organisation in the construction industry and we will achieve this by delivering successful projects, defined as follows:

- › **The project is delivered safely** – Our safety system provides a safe work environment for all project staff and visitors to site.
- › **All project stakeholders achieve financial goals** – We will be known for doing what we committed to by aligning our goals with our stakeholders.
- › **The project is completed on time** – Our team values taking personal and collective responsibility for completing the project on time.
- › **Level of quality promised is achieved or exceeded** – We aim to set clear benchmarks for quality by understanding our client’s expectations at the outset of the project and providing a quality product suitable to our client’s needs.
- › **All project stakeholders would like to work together again** – The core values instilled in our business team align accountability and responsibility. This provides the necessary foundation for our client relationship to evolve.



‘Our core values ensure our clients expectations are met or exceeded on all projects delivered.’

Business Model

Our business model is based on the belief that, in simple terms, a projects delivery is the result of a series of conversations between the project stakeholders. The ability to successfully communicate is therefore fundamental to any project. Our core values are derived from this principle as follows:

- › **We Listen** – We listen to all project parties to ensure we understand the issues at hand and all project participants’ needs.
- › **We Communicate** – We invest in the continued training and development of our staff on both a behavioural and technical level. This ensures the successful resolution of project issues through conversation. Our systems and procedures allow us to communicate clearly and efficiently to provide proactive solutions to project issues.
- › **We take Responsibility** – We take responsibility for our communication. That is, we do what we said we were going to do, by the time we said we would do it.



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‘Our systems and procedures provide the framework for our project team to efficiently manage and administer the project.’

Support Services

We focus on front end identification of project risks to ensure the successful delivery of the project. Our systems and procedures provide the framework for our project team to efficiently manage and administer the project. We further ensure the project is suitably resourced to complete the project on time, on budget and to a quality which exceeds our client’s expectations. Our in house support services enable Next Constructions to efficiently administer and deliver successful projects. We have invested in web hosted construction applications which increase efficiencies and reduce work load for the project team. These in house support services include:

› **Integrated web hosted software** applications to administer the construction delivery process, Including;

1. Financial Accounting
2. Estimating
3. Procurement
4. Invoicing

The fact that we use one integrated construction software package ensures that we have a ‘snap shot’ of the status of a project at any point in time throughout the construction process.

› **Design Management:** Our early involvement with a project will allow us to provide practical solutions to assist the project design team achieve the design intent whilst maximising value for our clients.



‘Our projects are resourced with the right team providing an enjoyable experience for all participants which promotes proactive work ethic and encourages staff to work and grow with the company.’

Project Experience

Next Constructions is a team of construction professionals with over 30 years of experience in the construction industry. Our delivery methods ensure we create an enjoyable project experience for all stakeholders promoting proactive work ethic and encouraging staff to work and grow with the company. Joseph Di Girolamo and members of the Next Constructions project team have been involved with the following projects.

> Hurstville Central Shopping Centre Redevelopment	\$100 Million
> St Patricks Cathedral Parramatta	\$20 Million
> Formule One Hotel, Kings Cross	\$16 Million
> Abbott Tout Lawyers, Australia Square	\$10 Million
> Middleton’s Lawyers, Martin Place	\$6 Million
> Aussie Rules Leages Club refurbishment, Kings Cross	\$5 Million
> Sun Microsystems Base Building refurbishment, 33 Berry Street, North Sydney	\$8 Million
> 1006 Old Princess Hwy, Engadine 30 unit mixed residential & commercial development	\$7 Million
> Australian Defence Force Housing, Mosman	\$1.6 Million
> Flight Centre Head Quarters, Office Fitout, North Sydney	\$4 Million
> Coles Base Building and Store Fitout, Hurstville Central	\$3 Million
> 99 Mount Street Shopping Centre Redevelopment	\$4 Million
> Top Stuff 4 Business, Vodafone SME Dealer Fitout	\$500k
> North Sydney Oval External Works Refurbishment	\$500k



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